



2nd
annual
edition

AFRICA'S LARGEST FINTECH EVENT

17-18 MAY 2017

KIGALI CONVENTION CENTRE
KIGALI, RWANDA

www.dotfinancelive.com

EXHIBITOR INFORMATION

AFRICA'S LARGEST FINTECH EVENT

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Dot Finance Africa is the largest and most prestigious FinTech event in sub-Saharan Africa. With primary focus on Africa's high-growth, English-speaking markets, it brings together financial institutions, leading technology vendors and disruptive startups to build valuable partnerships and define the future of finance in Africa. The event combines unrivalled conference content with a major exhibition, a well-crafted networking programme and modern, yet exotic settings.



250+
BANKS & FIs



300+
DELEGATES



100+
HOSTED
DELEGATES



80+
EXHIBITORS

Following a highly successful debut at Nairobi, Dot Finance Africa is moving to Kigali, Rwanda in 2017. As Africa's safest, cleanest and prettiest city - and as the capital of Rwanda, the rising star of the African economy - Kigali provides a perfect setting for the global FinTech community to converge at the heart of this fast-growing continent.

MEET TOP BUYERS FROM AFRICA'S FASTEST GROWING MARKETS

Dot Finance Africa is a tightly focused event where delegate quality reigns supreme and exhibitors come face-to-face with the real decision-makers. With more than 250 financial institutions representing US\$5 billion per annum worth of potential contracts, this event provides you with the perfect vehicle to grow your business in the world's fastest growing market.

Whether you are looking to launch new products, promote your thought leadership, find new clients, or simply reinforce existing relationships, there is no better platform than Dot Finance Africa!



TOP REASONS TO EXHIBIT

Fast growing market

Africa is the world's fastest growing FinTech market. According to estimates, African banks and financial institutions are expected to spend US\$5 billion per annum over the coming years on technology solutions.

Prestigious event

Dot Finance Africa is the most prestigious FinTech event in the sub-Saharan African region. Participation instantly distinguishes you as an industry leader.

Unrivalled audience

Meet decision-makers from more than 250 financial institutions, including 100+ fully hosted delegates, in one place, at one time, under one roof!

Networking par excellence

At Dot Finance Africa, networking comes first. Build your connections via a full social programme including networking lunches, an after-party and a post-tour.

Meetings concierge

Take advantage of Dot Finance Africa's meeting app - and a dedicated concierge service - to have your meetings set up for you before and during the event.

WHAT'S NEW FOR 2017?

An exciting new venue

Dot Finance Africa is moving to an exciting new venue in 2017. Globally renowned as the safest, cleanest and prettiest city in Africa, Kigali, the capital city of Rwanda, offers a modern venue in an exotic setting. Participants will have access to state-of-the-art meeting, audio-visual and catering facilities at the all-new US\$300 million Kigali Convention Centre. In addition, the beautiful locales of Kigali will provide a perfect backdrop for pre- and post-show activities.



Hosted Delegate Programme

A new Hosted Delegate Programme is being launched in 2017 to guarantee the participation of top buyers from key African markets. Under this programme, the Organisers will fully host up to 100 C-level executives from key markets including Kenya, Tanzania, Uganda, Ethiopia, Nigeria, Ghana and South Africa. Hosted delegates will be provided with flights, accommodation and ground transfers.

Exciting networking opportunities

Dot Finance Africa 2017 will feature a full social programme. Dedicated networking breaks and on-site networking lunches throughout the day will offer more opportunities to connect. A social evening at the end of Day One and a post-tour programme will give participants the opportunity to cement relationships with new connections and catch up with old friends.

EXHIBIT PROFILE

Asset & wealth management systems

- Big data analytics and business intelligence
- Cards, payments & transfers
- Core banking platforms
- Infrastructure, communications & IT security
- Insurance solutions
- Islamic finance systems
- Microfinance & credit union solutions
- Retail banking systems
- Risk management systems
- Treasury & capital markets solutions
- Wholesale / corporate banking systems



REMARKABLE RWANDA

Over the last two decades, Rwanda has redefined itself as one of the top business, technology and tourism hubs of Africa. The country has consistently become a reference in Africa for good governance, political stability, well-functioning institutions, minimal corruption levels and ICT promotion.

The World Economic Forum's Global Competitive Report released in July 2015 ranked Rwanda the most efficiently governed country in Africa, and 7th globally. The Global Information Technology Report (GITR) 2015 has ranked Rwanda 1st globally in government success in ICT promotion to drive social and economic transformation.

The country has maintained an average GDP growth rate of 7% since 2004 and has been rated by Fitch Ratings with a B+ outlook, citing strong economic growth. The World Bank Doing Business Report ranked Rwanda as the easiest place to do business in the East African region and second in Africa.

The Gallup global report for 2015 ranked Rwanda as the safest place in Africa and the 5th safest country in the world.



2017 PRICES

2017 EXHIBITION PRICES

Shell scheme

This is floor space with shell scheme fitted. Shell scheme includes walls, carpeting, power socket, lighting, furniture (table with two chairs), and fascia board with company name.

USD 695.00 per square metre

Space only

This is floor space marked out to the dimensions required with no walls, floor covering, fittings or services. Exhibitors will need to appoint a contractor to design and build their stand and order their furniture and electrical requirements.

USD 645.00 per square metre

Stand fee includes:

- 2 exhibitor badges per 9m² of contracted space
- A 100-word entry in the official show catalogue
- Admission to the conference
- Admission to the evening reception
- Access to the event's networking app

To book your stand, contact Andy Ballagh / Paul Stott

T: + +44 (0) 1423 524545

E: andy@mediageneration.co.uk / paul@mediageneration.co.uk



2017 SPONSOR PRICES

Gold Sponsor – USD 30,000

- Branding on all marketing collateral
- 1 x 36 sqm exhibition stand (space only)
- 1 x thought leadership opportunity in the conference (15 min)
- 10 x Hosted Delegate nominations
- 8 x passes to the exhibition and conference
- Premium access to networking app

Silver Sponsor – USD 20,000

- Branding on all marketing collateral
- 1 x 18 sqm exhibition stand (shell scheme)
- 1 x thought leadership opportunity in the conference (15 min)
- 6 x Hosted Delegate nominations
- 4 x passes to the exhibition and conference
- Premium access to networking app

Bronze Sponsor – USD 15,000

- Branding on all marketing collateral
- 1 x 9 sqm exhibition stand (shell scheme)
- 1 x thought leadership opportunity in the conference (15 min)
- 2 x Hosted Delegate nominations
- 2 x passes to the exhibition and conference
- Premium access to networking app

2016 EXHIBITORS

Accuity	HPE East Africa	Perago AG
ARCON	IBM East Africa	Pio-Tech
aurionPro Solutions	ICS Financial Systems Limited	PROFILE S.A.
Automic	Indus Software Technologies	RedCloud Technologies
Axe Finance	Infosys Technologies Ltd	Relational S.A.
Collinson Group	International Turnkey Systems	S2M
Colvir Software Solutions	IrisGuard	SK Advisory
Creditinfo Solutions	ITSS	Software Group
ebankIT	iVeri	Sopra Banking Software
Entersekt	Misys	Temenos
Ericsson	Monetas	TransferTo
FFS Software Solutions	Panamax Infotech	Yethi Consulting
Gunnebo AB	Path Solutions	
Hitec (Laboratories) Ltd	Payment Express Ltd	



KEY FINANCIAL INSTITUTIONS IN ATTENDANCE

AB Bank Rwanda, Rwanda	Commercial Bank of Africa Ltd, Kenya	National Bank of Commerce, Tanzania
AB Microfinance Bank, Nigeria	Co-operative Bank of Kenya, Kenya	National Bank of Kenya, Kenya
ABSA Bank Limited, South Africa,	DBSA, South Africa	National Bank of Malawi, Malawi
Access Bank Nigeria Plc, Nigeria	Diamond Bank Plc, Nigeria	Nedbank Group Ltd, South Africa
AccessBank Tanzania Ltd, Tanzania	Ecobank, Ghana	Renmoney MFB Ltd, Nigeria
AfrAsia Bank Limited, Mauritius	Ecobank, Liberia	Stanbic Bank, South Africa
Bank of Ghana, Ghana	Equity Bank Limited, Kenya	The Reserve Bank of Malawi, Malawi
Bank of Kigali Ltd, Rwanda	FBC Bank Ltd, Zimbabwe	UBA Group, Nigeria
Bank of South Sudan, South Sudan	First National Bank, South Africa	UBA Uganda Ltd
Barclays Africa Group, South Africa	FirstRand Bank Limited, South Africa	UBANK Limited, South Africa
Barclays Bank of Kenya Ltd, Kenya	Guaranty Trust Bank, Nigeria	United Bank S.C., Ethiopia
Capital Market Authority, Kenya	Johannesburg Stock Exchange, South Africa	Unity Bank Plc, Nigeria
Centenary Bank, Uganda	KCB Bank Group, Kenya	Urwego Opportunity Bank, Rwanda
	Mauritius Commercial Bank Ltd, Mauritius	





CONTACT US



TO BOOK YOUR STAND OR SPONSORSHIP, PLEASE CONTACT:

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Dot Finance Africa 2017 is jointly organised by PMG Business Events Ltd and Media Generation Group Ltd.